



X

Credits And Discounts

SELECT PARTNERS

7iM

 Microsoft Azure

IBM

stripe

ORACLE
for Startups

HubSpot

 Segment

crowdcube

 monday.com

Apollo.io

Canva

 deliveroo

 zendesk

 App Radar

 DigitalOcean

 pCloud

 Dropbox

 loom

 SEMRUSH

 freshworks

pipedrive

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ABOUT

Azure is Microsoft's public cloud platform. Azure offers a large collection of services, which includes platform as a service (PaaS), infrastructure as a service (IaaS), and managed database service capabilities.

PROGRAM

Microsoft for Startups is an exclusive program that provides qualified B2B startups with technology and business enablement resources (**Up to \$120K worth of credits**) to help rapidly build products and accelerate business growth, while providing opportunities to sell with our strong partner ecosystem and alongside Microsoft sellers.

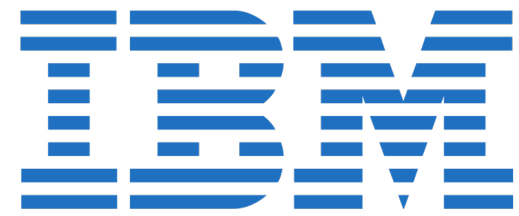
CRITERIA

- You offer an innovative technical solution that supports customers in their digital transformation.
- Less than seven years in existence.
- Less than \$25M in total annual revenue.
- Seed, Series A, B, or C stage.
- Refer to the FAQ at the bottom of this [link](#) for more information and additional requirements.

ACTIVATION

- You can apply for the credits by completing EC partner application form.
- Upon receiving your application, Microsoft will notify you within 5 - 10 business days with a status update or to discuss additional details, when required.
- Please note, submitting an application does not guarantee acceptance into the program.

[JOIN TO CLAIM](#)



ABOUT

IBM Cloud provides solutions that enable higher levels of compliance, security, and management, with proven architecture patterns and methods for rapid delivery for running mission-critical workloads.

BENEFITS

- Up to \$120K in IBM Cloud Credits valid for 2 years.
- AI functionality by integrating Watson API. Launch in both Bare Metal & Virtual servers and utilise GPUs, CPUs, Bandwidth & Storage.

[JOIN TO CLAIM](#)

ACTIVATION

- Credits are activated by completing an IBM application form and indicating EC's organisational ID.
- By enrolling into the Builder tier, startups receive automatically **\$1000** credits per month.

SUPPORT

- For support and FAQs, follow this [link](#).
- To apply for an increase to \$10,000 credits per month, access the Member Portal once the account is activated.

ORACLE for Startups

ABOUT

Oracle for Startups is a global program that creates mutually beneficial partnerships by connecting startups to amazing opportunities and customers to exciting startups.

BENEFITS

Once enrolled in the program, startup benefits include:

1. **\$500** in free cloud credits.
2. 70% discount on Oracle Cloud from day one, with an extra credit grants available.
3. Access to:
 - Experienced mentorship network.
 - Tech & business focused virtual workshops/webinars led by Oracle Executives and Oracle Cloud Architects.
 - Tutorials via the virtual library & technical "Getting Started" resources for Oracle Cloud Infrastructure.
 - Specialised migration assistance and technical support to be supported free of charge via the Oracle for Startups dedicated Cloud Architect team.

[JOIN TO CLAIM](#)



ABOUT

A hosting provider that offers cloud computing services and Infrastructure as a Service (IaaS).

Businesses grow faster when developers can build on a simple, affordable cloud they love. DigitalOcean has the services you need, with predictable pricing, robust documentation, and scalability to support your growth at any stage.

BENEFITS

- USD \$1,000 in infrastructure credit.

[JOIN TO CLAIM](#)



ABOUT

Stripe brings together everything that's required to build websites and apps that accept payments and send payouts globally. Stripe's products power payments for online and in-person retailers, subscriptions businesses, software platforms and marketplaces, and everything in between.

BENEFITS

- **£25,000**
Fee-free Stripe processing credits.
- **Discounted Incorporation**
Start your company with Stripe Atlas.
- **Beta Access**
Early access to new betas and country launches.
- **Priority Support**
Get the right answers right away.

[JOIN TO CLAIM](#)

SERVICES

Accept Payments

- Accepts payments and move money globally with Stripe's powerful APIs. As a Stripe partner startup, you'll receive £25,000 in fee-free card processing.

Collect Subscriptions & Invoices

- Stripe Billing is the fastest way for your business to bill customers with subscriptions or invoices.

Build a Marketplace

- Stripe Connect provides a complete set of building blocks for platforms and marketplaces to facilitate payments and pay out your customers.

Manage Fraud & Risk

- Stripe Radar helps detect and block fraud for any type of business using machine learning.

WORLDFIRST

ABOUT

WorldFirst is a one-stop platform for global payments, currency management and financial services, built to support entrepreneurs and businesses at every stage. From scaling startups to established enterprises, the World Account enables you to make and receive international payments, access over 130 marketplaces and payment gateways and simplify transactions – so you can grow in global markets.

BENEFITS

- Free Currency/International payments
- Audit - Including review of incoming/
outgoing Payments, Seasonality
considerations and FX pricing reviews.

[JOIN TO CLAIM](#)

PAYMENTS

HUBFX
hubfx.co

ABOUT

HUBFX helps you to streamline your currency payments and manage your currency risk. With over 15 years of experience in London's financial markets, HUBFX has extensive knowledge and expertise in managing foreign exchange risk for corporations, with a track record of delivering significant cost savings and efficiencies to our clients. (We help you to understand your business and financial goals, develop a tailored risk management strategy, and provide ongoing support and guidance to ensure your currency exposure is managed effectively. With HUBFX's team on your side, you can rest assured that your currency risk management is in capable hands.)

BENEFITS

- **Zero Monthly Fees**

As long as you are an Entrepreneurs Collective member.

- **Up to 15 months of Fee Free International Payments**

Based on your EC member tier, starting from 3 months.

- **Access to hubu.ai and Priority Support for Series A [Members]**

Early access to new Betas like AI Dashboard and FinanceGPT.

EC members get a free 30-minute consultation for managing currency risks in paying suppliers and tech vendors.

SERVICES

- Collecting payments from 180+ countries.
- Up to 38 currency account under your company name.
- International payments via SEPA and SWIFT networks.
- Forward trading (lock an exchange rate) for risk management.
- No charges for same currency transactions for HUBFX to HUBFX account.

JOIN TO CLAIM

PAYMENTS



ABOUT

Customer.io is an automated messaging platform for tech-savvy marketers who want more control and flexibility to craft and send data-driven emails, push notifications, in-app messages, and SMS.

BASIC PLAN

- Free for 12 months.
- Up to 12,000 users.
- Basic technical support.
- Worth \$1,800.

PLUS PLAN

- \$100/month for 12 months.
- Up to 100,000 users.
- Full technical support.
- 1 Hour onboarding call.
- Worth \$12,000.

ACTIVATION

- To redeem, fill out the application form over the provided link and select Entrepreneurs Collective from the dropdown menu.
- More details [here](#).

[JOIN TO CLAIM](#)

mixpanel

ABOUT

A product analytics tool that enables you to capture data on how users interact with your digital product. Mixpanel then lets you analyse this product data with simple, interactive reports that let you query and visualize the data with just a few clicks.

PLAN

- Free for 12 months.
- \$50,000 worth of credits.
- Dedicated technical support.
- Claim through our partner link.

[JOIN TO CLAIM](#)

Brevo

ABOUT

Prepare for takeoff.

Brevo is the smartest and most intuitive platform for growing businesses.

Thrive digitally as we guide your business with the right marketing & sales tools.

PLAN

- 75% off annual marketing plans with an email volume of up to 1m emails/month.

[JOIN TO CLAIM](#)



ABOUT

Wildfire is the go-to expert in PR for tech businesses, turning ambitions into action with campaigns that actually make a difference. From enterprise and consumer tech to cybersecurity, clean tech, and more—Wildfire is 100% focused on helping companies create measurable, positive business impacts.

BENEFITS

- FREE PR Advice & Consultancy (30 minutes)
- FREE PR Readiness Audit

[JOIN TO CLAIM](#)



ABOUT

The B2B marketing agency to help you unlock growth and scale fast personalised customer acquisition marketing for ambitious companies who want to improve sales. No marketing fluff, just a focus on the numbers that matter most to your business. Attract prospects faster. Acquire more pipeline. Scale your business quicker.

PLAN

- 50% off professional SEO/ASO keyword research.
- Free Hubspot Integration & Onboarding.

[JOIN TO CLAIM](#)



ABOUT

Users are able to research keywords, analyse competitors and their rankings, track activity and app updates, manage release notes, and more. App Radar is integrated with the Google Play Store and the Apple App Store, enabling users to optimize search results for Android and iOS apps.

PLAN

- 6 months free on annual plans.
- Hands-on technical support.
- Claim through our partner link.

[JOIN TO CLAIM](#)



ABOUT

Semrush is an SEO tool that does your keyword research, tracks the keyword strategy your competition uses, runs an SEO audit of your blog, looks for backlinking opportunities, and lots more. Internet marketers all over the world trust Semrush. It is also used by a number of businesses, big and small.

PLAN

- 25% discount on Pro membership.
- Free training.
- Dedicated technical support.
- Claim through our partner link.

[JOIN TO CLAIM](#)



ABOUT

An online design and publishing tool with a mission to empower everyone in the world to design anything and publish anywhere.

PLAN

- Angel - 15% off Canva Pro Annual.

[JOIN TO CLAIM](#)



ABOUT

Loom is a video messaging tool that helps you get your message across through instantly shareable videos. With Loom, you can record your camera, microphone, and desktop simultaneously. Your video is then instantly available to share through Loom's patented technology.

PLAN

- 25 free seats for Loom's Business Plan.

[JOIN TO CLAIM](#)



ABOUT

More Leads, Less Effort SocialBee helps you manage your social media accounts create, schedule, publish, and analyse your posts. Save time and grow your online presence.

PLAN

- Angel - 20% off on annual plans.

[JOIN TO CLAIM](#)

Beauhurst

ABOUT

Beauhurst is a searchable database of the UK's high-growth companies. It collects information on some of the country's fastest-growing businesses, from seed-stage startups to growing scaleups and beyond.

BENEFITS

- Comprehensive competitor reports (investments, corporate structure, roles, financials, news, insights).
- Investor database.
- Industry-specific reports.
- More details [here](#).
- Contact matthew@entrepreneurscollective.biz to request.

JOIN TO CLAIM

Ipolitto

Summary

Briefing
■ Tracked ■ London ■ Established stage

Sectors

Reason for tracking
● Equity fundraising

In collections



ABOUT

The coworking & meeting room booking platform, you can work the way you want. Five days a week, 52 weeks a year, choose any of AndCo's 400+ locations, book your desk or meeting room and settle into a workspace made for you. All with secure, superfast wifi.

BENEFITS

- 10 weeks of free co-working space across London.
- More details [here](#).

JOIN TO CLAIM



WORK SPACES



ABOUT

Office Freedom will find and negotiate the best flexible office space for your needs FOR FREE! With over 38,000 clients placed in 1000s of offices in over 100 countries Office Freedom will work to find you the best office and then negotiate the best price on your behalf and there is ZERO cost to you! For more information, you can visit their website [here](#).

BENEFITS

- Zero fees on/or flexi office spaces, claim [here](#).

[JOIN TO CLAIM](#)

WORK SPACES



ABOUT

Home Grown is a private members club that provides entrepreneurial pioneers with unique resources to unlock the true value of their business potential. It is a global community of visionary entrepreneurs, investors and business leaders.

Set in a stunning six story Georgian building in the heart of London, Home Grown offers a space for like-minded people to network, entertain and grow. With 35 luxurious bedrooms, innovative business lounges, bars, pitching suites and a stylish restaurant, Home Grown hosts a variety of spaces to support growth entrepreneurs and investors on their journey to success.

BENEFITS

Exclusive affiliate discounted Home Grown membership rate exclusive to Entrepreneurs Collective of £1,650 per annum instead of £2,000 with one off £199 joining fee.

[JOIN TO CLAIM](#)



PRIVATE MEMBERS
CLUB



ABOUT

Blue Marlin Ibiza represents a collective of forward thinking, diverse and driven individuals. Blurring the lines between work and fun, business and culture, the club itself is an inviting space for members to meet, collaborate and play.

Located in the heart of Shoreditch, members receive exclusive access to exceptional co-working spaces, 24/7 gym, expertly curated events and members-only bars. As well as discounts at hotels in London, New York, Miami, Doha, Mexico and more. Plus discounts to Michelin Star chef Dani Garcia's restaurant, Bibo and the "instagram worthy" LA inspired terrace and rooftop pool, Laurel's on the roof.

BENEFITS

Exclusive Blue Marlin Ibiza membership rates for EC members of £800PA (instead of £1200) and no joining fee (usually £350).

Contact

rahul.agarwal@bluemarlinibiza.london

[JOIN TO CLAIM](#)



PRIVATE MEMBERS
CLUB

CURVE CLUB



ABOUT

Curve Club is an exclusive ecosystem where entrepreneurs, early founding teams and C-suites can connect, share resources, learn and inspire one another on their entrepreneurial journey.

BENEFITS

- Speaker Series
- Access to the Clubhouse
- Member's Portal and Slack Group
- Mentor Groupe
- Speed networking, cocktails and coffee mornings
- Regular Founder Supper Clubs

[Learn More](#)

PRICING

	Normally	Entrepreneurs Collective
VIP Membership What's included?	£220 /month	£170 /month (23% discount)
Founder Membership What's included?	£75 /month	£60 /month (20% discount)
Joining Fee	£100	£0

JOIN TO CLAIM

PRIVATE MEMBERS CLUB

averylaw

ABOUT

Avery Law is a redefining boutique law firm for the changing legal-marketplace. The firm fully embraces a tech-enabled, lean and agile model, re-inventing the way in which sophisticated and value-driven advice is provided. Their broad industry knowledge enables them to assist you in managing day-to-day business challenges, developing long-term plans, proactively recognising opportunities, and implementing suitable legal solutions for your organisation and projects. For more information, you can visit their website [here](#).

BENEFITS

- Initial consultation with no fee or obligation.
- Preferential rates for EC members, claim [here](#).

[JOIN TO CLAIM](#)



ABOUT

Altoros is a leading IT services provider that helped 50+ Global 2000 organizations to obtain competitive advantages through the adoption of cloud-native technologies. They offer platform-as-a-service and application transformation consulting. Their expert team can analyse and review all the related business processes and operations of your company to understand your core needs and build a platform and software delivery process to match your goals. For more information, you can visit their website [here](#).

BENEFITS

- Initial consultation with no fee or obligation.
- Preferential rates for EC members, claim [here](#).

[JOIN TO CLAIM](#)



ABOUT

Studio Graphene is a digital delivery partner with a mission to turn ideas into show-stopping designs, and designs into market ready products. This is their core client service offering and where they strategise, design and build ground-breaking digital products in partnership with startups, scaleups and global brands. For more information, you can visit their website [here](#).

BENEFITS

- Initial consultation with no fee or obligation.
- Preferential rates for EC members, claim [here](#).

[JOIN TO CLAIM](#)

DIGITAL PRODUCT
STUDIO



ABOUT

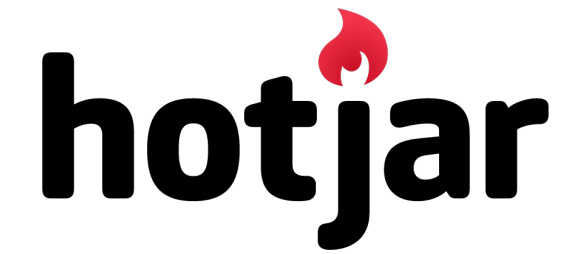
A mobile customer data platform that simplifies how users collect and connect their data to hundreds of vendors without needing to manage multiple integrations. Apps using mParticle collect data which is then routed to various providers configured on their dashboard.

BENEFITS

- Free Trial Tier for all Seed members.
- Pre-approval for the Accelerator program for all our

Angle and Series A members.

[JOIN TO CLAIM](#)



ABOUT

Hotjar is a product experience insights tool that gives you behavior analytics and feedback data to help you empathise with and understand your customers through tools like Heatmaps, Session Recordings, Surveys, and a Feedback widget.

BENEFITS

- 90 days free for new customers.

[JOIN TO CLAIM](#)



ABOUT

Segment is the market leading customer data platform (CDP), that helps you collect, clean, and control your customer data.

BENEFITS

- Up to \$25K Credits free for 2 years.
- Up to \$1M in free partner software.
- Startup resources.
- Claim through our partner link.

[JOIN TO CLAIM](#)



ABOUT

Actionable, 360-degree-insight into your entire digital product and customer experience delivered across every digital team.

BENEFITS

- For those who have under **\$5M USD** in funding and less than **20 employees**, you access Amplitudes Growth Analytics plan for free for a year. The total value of this scholarship program is around **\$50k**.

[JOIN TO CLAIM](#)

Google Workspace



ABOUT

Google Workspace plans provide a custom email for your business and include collaboration tools like Gmail, Calendar, Meet, Chat, Drive, Docs, Sheets, Slides, Forms, Sites and more.

BENEFIT

- 15% off Google Workspace.

[JOIN TO CLAIM](#)

PRODUCTIVITY



ABOUT

Reef showcases laptop-friendly spaces across the UK (with more international spaces being added monthly). We were founded to help decrease burnout & loneliness when working remotely, by creating a cost effective space that isn't the home to work from. With over 1000 spaces to work from, you have a wide range of choice.

BENEFIT

- 50% off Reef membership

[JOIN TO CLAIM](#)

PRODUCTIVITY



ABOUT

Empower your business with easy-yet-powerful email and marketing automation solutions, and expert support focused on maximizing your revenue.

BENEFIT

- 15% off GetResponse Max

[JOIN TO CLAIM](#)

PRODUCTIVITY



INTERCOM

ABOUT

AI-first is a totally new way to deliver customer service. The entire Intercom platform is powered by AI—so customers get instant support with an AI agent, agents get instant answers with an AI copilot, and support leaders get instant AI insights.

BENEFITS

- Intercom is the only solution that combines a help desk + AI chatbot + proactive support tools into one seamless platform.
- **100% off** in the **first year**, **50% off** in the **second year**, **25% off** in the **third year**.
- Eligible for: New customer | Pre-Seed, Seed or Series A | and up to 25 employees.
- Premium features include: Advanced Seats, Proactive Support Plus (Product tours, checklists, surveys) & 10 Fin Resolutions per month.
- The discount does not apply to Fin (over 10 per month), Phone, SMS & WhatsApp, which are charged at the list price.

[JOIN TO CLAIM](#)

Apollo.io

ABOUT

Search, engage and convert over 250 million contacts at over 60 million companies with Apollo's sales intelligence and engagement platform.

BENEFITS

- Angel - 20% off on annual plans.

[JOIN TO CLAIM](#)

HubSpot

ABOUT

HubSpot is a CRM platform that connects everything scaling companies need to deliver a best-in-class customer experience into one place. This solution helps teams grow with tools that are powerful alone, but better together.

BENEFITS

- 30% off your first year.
- 90% off if you are VC-backed.
- Claim through our partner link.

[JOIN TO CLAIM](#)

pipedrive

ABOUT

A sales customer relationship management tool.

BENEFITS

- 20% off 1 year subscription for new customers.

[JOIN TO CLAIM](#)



ABOUT

Zendesk is a complete customer service solution that's easy to use and scales with your business. Learn more about Zendesk for Service. Zendesk Sales CRM enhances productivity, processes, and pipeline visibility for sales teams.

BENEFITS

- 6 months of free access to Zendesk Support Suite and Sales CRM, Zendesk Explore and Zendesk Sunshine.
- Access curated CX resources, dedicated office hours with Zendesk experts, and fun and enlightening events.
- Connect with Zendesk's exclusive community of founders and partners for valuable, real-world advice and learnings.
- To qualify for the Zendesk for Startups Program you must be a new Zendesk customer, have fewer than 100 employees, and have raised up to a Series B in venture funding.
- Claim through our partner link.

[JOIN TO CLAIM](#)

SALES & CRM



ABOUT

Freshworks creates cloud-based software solutions for businesses - a product suite ranging from sales CRM software to recruitment tools and customer-support helpdesk software.

ACTIVATION

- Freshdesk
- Streamline customer conversations
- Automate repetitive tasks
- Power up self-service with AI
- Freshservice
- Freshsales
- Freshmarketer

BENEFITS

- \$10K credits to use across a range of software.
- White-glove onboarding.
- Resources & Mentorship.
- Claim through our partner link.

[JOIN TO CLAIM](#)

SUPPORT

- Freshcaller
- Freshteam
- Freshchat
- Freshrelease

SALES & CRM



ABOUT

Dropbox is a home for all your work. You can store and share files, collaborate on projects, and bring your best ideas to life whether you're working alone or with colleagues and clients. With Dropbox, all your files are backed up to the cloud and available online.

BENEFITS

- Angel - 40% off annual subscription.

JOIN TO CLAIM



ABOUT

Secure cloud storage. Store, share and access all your files using one simple and highly secure platform, anytime and anywhere you go.

BENEFITS

- 5TB of cloud storage for 5 Users for 6 Months Free.
- Claim through our partner link.

JOIN TO CLAIM

CLOUD STORAGE



CatchApp
BOOKINGS

ABOUT

CatchApp is useful for Entrepreneurs because it provides an easy-to-use scheduling tool that can help streamline the booking process, saving valuable time and increasing productivity.

With its powerful two-way calendar sync, flexible booking pages, and email/SMS reminders, CatchApp can help ensure that appointments are scheduled efficiently and attended on time.

CatchApp connects to all the popular online meeting tools like Zoom, Google Meet, or Microsoft Teams, so you can easily schedule any meeting in any location.

BENEFIT

Get 100% Free Premium Access for 12 months for you and your whole team of up to 20 people.

CLAIMING

1. Get in touch with your EC Account Manager to claim.

[JOIN TO CLAIM](#)

PRODUCTIVITY



ABOUT

An all-in-one productivity tool built for teams of all types across any industry. You can plan, track, and collaborate on any project, build the perfect workflow for you and your team, create marketing campaigns, manage development sprints, and more all in one platform. Available online.

BENEFITS

- Angel - \$3000 in credits.

[JOIN TO CLAIM](#)



ABOUT

The leader in visual collaboration for enterprise and hybrid teams of all sizes.

BENEFITS

- Get one year free (\$8K in credits).

[JOIN TO CLAIM](#)



ABOUT

A customisable web and mobile work management platform, designed to help teams and organisations with operational efficiency by tracking projects and workflows, visualising data, and team collaboration. It includes automation capabilities and supports integrations with other work apps.

BENEFITS

- Angel - 2 Basic Seats for life.

[JOIN TO CLAIM](#)



ABOUT

Shift is the desktop app for streamlining and collaborating across accounts and workflows.

BENEFITS

- 30% discount.
- Dedicated technical support.
- Claim through our partner link.

[JOIN TO CLAIM](#)

PRODUCTIVITY

Claim Capital.

ABOUT

Claim Capital is a specialist firm dedicated to delivering successful R&D tax credit claims. They stand out for their commitment to not overcharging and focus on timely execution. Their service model is based on a success fee only, ensuring that clients pay only upon successful claim completion. Claim Capital prides itself on a streamlined, efficient process that encompasses both financial and technical report completion, along with full HMRC enquiry support. This approach is designed to maximize R&D tax credit claims, with the firm confidently handling all aspects of the claim process. For more information, you can visit their website [here](#).

BENEFITS

- Initial consultation with no fee or obligation.
- Preferential rates for EC members, claim [here](#).

[JOIN TO CLAIM](#)

FUNDING, FINANCE &
CASH FLOW



ABOUT

Makes it simple to buy shares in Europe's high-growth private businesses. The leading marketplace for Europe's high-growth businesses. Experts in helping Europe's best high-growth businesses to raise investment, realise returns for their shareholders and drive engagement, loyalty and advocacy from their community and Crowdcube's through crowdfunding.

BENEFITS

- Angel - 10% off Headline fee for EC members.

[JOIN TO CLAIM](#)



ABOUT

For companies with recurring revenue Grow on your terms. Fast, flexible financing. Pipe transforms recurring revenue into up-front capital for growth without dilution or restrictive debt.

BENEFITS

- Angel - No transaction fees for first year.

[JOIN TO CLAIM](#)

**FUNDING, FINANCE &
CASH FLOW**

ISQ

ABOUT

ISQ is a crowdfunding specialist and private equity funding support partner. ISQ supports business leaders to plan, prepare launch and run highly successful equity crowdfunding campaigns on Europe's leading platforms, by coaching and guiding them through a prescriptive and structured programme of support. Their clients have raised millions on leading investment platforms like Seedrs and Crowdcube. Since 2018, 100% of their clients that completed the ISQ programme, funded!

BENEFITS

- 10% off their packages.

[JOIN TO CLAIM](#)

**FUNDING, FINANCE &
CASH FLOW**



ABOUT

Seven Investment Management (7iM) is an investment firm established in 2002, offering various financial services. They specialize in creating structured, disciplined investment strategies aimed at delivering long-term, steady returns while considering risk factors. Their services include asset management, focusing on balancing risk and reward for clients. Over the years, 7iM has expanded through partnerships and acquisitions, managing a substantial portfolio of over £19 billion. They operate from offices in London and Edinburgh, employing a large team to cater to their diverse client base. For more information, you can visit their website [here](#).

BENEFITS

- Initial consultation with no fee or obligation.
- 20% discount on ongoing service fee, claim [here](#).

[JOIN TO CLAIM](#)

FUNDING, FINANCE &
CASH FLOW



MONTPAC

ABOUT

MontPac is an outsourced accounting firm that specialises in providing comprehensive accounting services for small to medium-sized businesses across various industries. They offer a range of services tailored to meet the unique financial needs of their clients, focusing on enhancing financial operations and facilitating business growth. MontPac's approach combines expertise in accounting with innovative solutions, aimed at delivering efficient and effective financial management for businesses. For more information, you can visit their website [here](#).

BENEFITS

- FREE 30 mins consultation, claim [here](#).

JOIN TO CLAIM

**FUNDING, FINANCE &
CASH FLOW**

carta

ABOUT

Carta's software & services provide the equity management solutions to build and scale your business from a Digital Cap Table, Company Valuation, EMI Share Plans and VC Fund Management Carta makes it quick and simple. For more information, you can visit their website [here](#).

BENEFITS

- FREE 30 mins consultation, claim [here](#).

JOIN TO CLAIM

FUNDING, FINANCE &
CASH FLOW

Dropbox DocSend

ABOUT

DocSend is a secure document sharing platform that helps you identify who is interested in doing business with you and protect your sensitive documents from getting in the wrong hands.

BENEFITS

- Angel - Up to 90% off your annual subscription.

[JOIN TO CLAIM](#)

Dropbox Sign

ABOUT

Prepare, send, sign and track eSignatures effortlessly.

BENEFITS

- Angel - Up to 50% off your annual subscription.

[JOIN TO CLAIM](#)

Typeform

ABOUT

Makes collecting and sharing information comfortable and conversational. It's a web based platform you can use to create anything from surveys to apps, without needing to write a single line of code.

BENEFITS

- Angel - 30% Off first yearly plan.

[JOIN TO CLAIM](#)

zelt

ABOUT

Zelt is an employee platform that automates people operations. Pay, pension, holiday, laptops, access to apps, reviews, and more can be easily managed centrally and in the way you want it: simple, automated, self-serviced

Zelt was made specifically for UK startups to automate the archaic admin founders, COOs and Heads of People are wasting their time on to keep the lights on for their team. From onboarding to offboarding, Zelt makes sure your team has everything they need, you comply with employer duties and spend less time on admin.

BENEFITS

- **20% off on laptop rentals**

Using this offer, EC member companies have exclusive access to a permanent 20% discount on all laptop rentals (e.g. £52pm for new M2 Macbook Pro) initiated during the first 3 months of using Zelt.

[JOIN TO CLAIM](#)



ABOUT

WorkinStartups.com is a job board dedicated to the UK startup community. It connects job seekers with opportunities in tech startups and other young companies. Users can search for roles across various categories such as development, marketing, sales, finance, and customer support. The site also offers resources like blogs on career advice, mentorship, and startup trends. Employers can post job listings to attract talent suited for dynamic and innovative environments.

BENEFITS

- **2 premium listings** on *Work in Startups* for £90 each.

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ABOUT

Global health insurance for your remote team.

Support you can rely on

- You and your team get dedicated 24/7 support from day one.

Live and work from anywhere

- Let your employees work from any country they choose, without changing their insurance.

Insurance for everyone

- SafetyWing lets you add anyone to your plan including full time employees, contractors or others else associated with your company.

BENEFITS

Affinity Plan

- Global comprehensive Health Insurance that Entrepreneurs Collective customers can use regardless of where they live or travel. 40% off for EC Members
- [Overview of the Affinity Plan](#)
 - [Master Notion page](#) - This page includes the **policy documents** and other handy information.

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INSURANCE



ABOUT

The UK's largest independent hotel brand. With more than 590 hotels and 40,000 guest bedrooms across the UK, Ireland and Spain, can be found in major city centres and towns as well as seaside locations and vital roadside stops.

BENEFITS

- 5% off Travel Lodge Flexi stay business bookings.

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TRAVEL



ABOUT

Get your favourite food delivered in a flash. See when your rider's picked up your order, and be able to follow them along the way. Get a notification when they're nearby, too.

BENEFITS

- Free business account.
- 0% admin fee.
- £2.50 cap on delivery.

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TEAM BENEFITS

MEMBER BENEFITS

Offering free consultations, exclusive offers and hosting member only workshops for all membership levels.

[Click here to claim your FREE consultation](#)



Altoros builds dedicated teams from top 3% of engineers to work on scalable cloud native product delivery. Offer 30 minutes consultation on Kubernetes and Blockchain implementation.



Avery Law is a redefining boutique law firm for the changing legal-marketplace. The firm fully embraces a tech-enabled, lean and agile model, re-inventing the way in which sophisticated and value-driven advice is provided.



R&D Tax specialists that don't overcharge, with strong focus on timely execution and a success fee only model. Offer free 30min consultation.



DataGuard provides personalised support for all your start-up privacy challenges, combined with affordable, scalable software that automates your privacy admin. Offer free 30 minute consultation.

MEMBER BENEFITS

Offering free consultations, exclusive offers and hosting member only workshops for all membership levels.

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HUBFX
hubfx.co

HUBFX, with 15 years' experience in London's financial markets, streamlines your currency payments, manages foreign exchange risk, and provides tailored strategies and ongoing support for effective currency risk management. Offer free 30 minute consultation.

incisive **EDGE**
marketing performance

Digital marketing agency delivering marketing strategies tailored to your business objectives and budget. Offer free 30 minute consultation.

ROBERT WALTERS

A world leading specialist professional recruitment consultancy. Offering free 30 minute consultation.

 **STUDIO
GRAPHENE**

Digital studio working with start-up founders to bring new ideas to life. They design, build, and launch apps, software platforms, websites, and IoT products. Offer free 30 minute consultation.

OUR PARTNERS

Join Our Community Curious to Learn More?

Don't miss out on these exclusive benefits:

Unlimited Access to 60+ Events Annually: From pitch competitions and workshops to panel discussions and socials, our calendar is packed with opportunities for growth and networking.

Monthly Pitch Competitions: Perfect your pitch and showcase your ideas.

Pitch Practice with Friendly Investors: Gain invaluable feedback and build confidence.

Over 40 Workshops per Year: Enhance your skills and knowledge.

Regular Socials: Network with like-minded individuals in a relaxed setting.

Quarterly Panel Discussions: Hear from industry experts and get inspired.

50+ Credits and Discounts: Save over £1.2 million with our exclusive offers.

Priority Selection for Pitching Opportunities: Get noticed by our network of VCs and Angels.

Membership to Our Online Community Platform: Connect with founders and investors.

Member Resource Pack: Access invaluable tools, insights, and information.

Ready to Take Your Startup to the Next Level?

Join us today and unlock a world of opportunities. Sign up now and start benefiting from our comprehensive support and vibrant community.

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